



Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

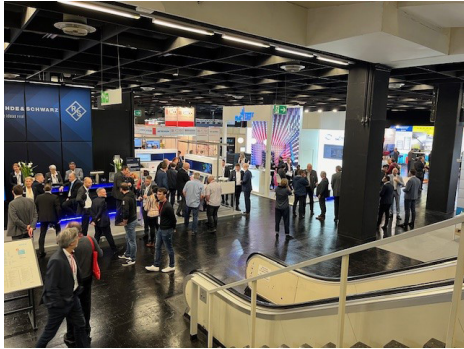
Issue 34



MPE Sales Team out in Force

MPE's Sales Team has been at various events over the last couple of months, meeting with distributors and customers.

The first event, EMV, in Cologne, boasted 4500 sqm of exhibitors, presentations and workshops, attended by 2538 visitors over three days in March. Both John Jephcott and John Mula visited on the 13th and 14th. John Jephcott had the opportunity to catch up with MPE's German distributor, Electrade, and to visit several customers. John Mula also took the opportunity to meet up with a few of MPE's clients and introduce himself to several prospective clients specialising in turntables for eV chambers, highlighting our range of 1500VDC filters suitable for such applications.



The next event, DPRTE, was held at Farnborough in March and is a significant defence procurement and supply chain event. This show, frequented by the MOD, BAE Systems, Babcock, Leonardo, and QinetiQ, among others, provided a unique opportunity for suppliers to meet and network with the procurement teams within these companies. It was a platform to understand the defence market needs. John Mula, attended this event, meeting several clients and introducing himself to new ones. This event was a key step in our strategy to expand our presence in the defence sector, a strategic focus that we are confident will lead to significant growth for MPE.

EMV 2024, Cologne

Finally, John Mula, as the UK Sales Engineer, attended EMC & CI for the second year in a row, meeting with several clients in the RF Shielded room and Test & Measurement industries, a relatively small affair compared to EMV, held at Newbury Racecourse each year, the exhibition had 26 exhibitors, 18 expert speakers and six conference themes.



John Mula said of the event 'EMC & CI, which is a two-day event provides access to expertise on new EMC directives, components, test techniques and equipment and the latest EMC modelling, with a full schedule of training and conference sessions delivered by world-renowned EMC experts. This year, they broke with tradition and held some of the talks in the exhibition hall which allowed visitors to benefit from the talk sessions.'



Throughout the rest of the year, the sales team will be attending further exhibitions and conferences. John Jephcott, in support of MPE's distributors, Michelle Lepage, Regional Sales Manager - North America, will be attending Global EM, and John Mula will participate in several MAKE UK Defence networking events.

EMC & Compliance International, Newbury Racecourse

Check out MPE's event page on the website for more information on the events MPE will attend. If you require further information about MPE's activities, please get in touch with sales@mpe.co.uk.